

**SMC INSURANCE BROKERS PRIVATE LIMITED**

CIN : U66000DL1995PTC172311

REGD. OFFICE: 11/6-B, Shanti Chamber, Pusa Road, New Delhi-110005


Statement of unaudited results for the quarter ended June 30, 2019

(₹ in Lakhs)

| Sr. No. | Particulars   | Quarter Ended                |                             |                              | Year Ended                  |
|---------|---|------------------------------|-----------------------------|------------------------------|-----------------------------|
|         |   | June 30, 2019<br>(Unaudited) | March 31, 2019<br>(Audited) | June 30, 2018<br>(Unaudited) | March 31, 2019<br>(Audited) |
| 1       | <b>Income</b>   |                              |                             |                              |                             |
|         | (A) Revenue from operations   |                              |                             |                              |                             |
|         | Fee and commission income   | 4,778.28                     | 4,578.89                    | 3,507.44                     | 17,668.81                   |
|         | Interest income   | -                            | -                           | -                            | -                           |
|         | Dividend income   | -                            | -                           | -                            | -                           |
|         | Net gain on proprietary trading   | -                            | -                           | -                            | -                           |
|         | <b>Total Revenue from operations</b>  | <b>4,778.28</b>              | <b>4,578.89</b>             | <b>3,507.44</b>              | <b>17,668.81</b>            |
|         | (B) Other Income  | 125.10                       | 120.22                      | 34.61                        | 284.84                      |
|         | <b>Total Revenue (1A+1B)</b>  | <b>4,903.38</b>              | <b>4,699.11</b>             | <b>3,542.05</b>              | <b>17,953.65</b>            |
| 2       | <b>Expenses</b>   |                              |                             |                              |                             |
|         | (A) Fees and commission expense   | 3,255.49                     | 3,014.64                    | 2,355.18                     | 12,372.25                   |
|         | (B) Employee benefits expenses  | 804.20                       | 662.34                      | 671.96                       | 2,650.72                    |
|         | (C) Finance cost  | 4.14                         | 0.47                        | 0.22                         | 1.04                        |
|         | (D) Depreciation and amortisation expenses  | 35.25                        | 23.55                       | 14.58                        | 70.94                       |
|         | (E) Impairment on financial instruments   | -                            | 0.04                        | -                            | 5.01                        |
|         | (F) Other expenses  | 275.26                       | 332.78                      | 305.13                       | 1,253.27                    |
|         | <b>Total Expenses (2A+2B+2C+2D+2E+2F)</b>   | <b>4,374.34</b>              | <b>4,033.82</b>             | <b>3,347.07</b>              | <b>16,353.23</b>            |
| 3       | <b>Profit before share of profit/(loss) of joint venture and tax (1-2)</b>        | <b>529.04</b>                | <b>665.29</b>               | <b>194.98</b>                | <b>1,600.42</b>             |
| 4       | Share of (loss) in joint venture  | -                            | -                           | -                            | -                           |
| 5       | <b>Profit before exceptional items and tax (3+4)</b>                              | <b>529.04</b>                | <b>665.29</b>               | <b>194.98</b>                | <b>1,600.42</b>             |
| 6       | Exceptional items   | -                            | -                           | -                            | -                           |
| 7       | <b>Profit Before Tax (5-6)</b>  | <b>529.04</b>                | <b>665.29</b>               | <b>194.98</b>                | <b>1,600.42</b>             |
| 8       | Tax Expenses (including Deferred Tax)   | 155.42                       | 189.03                      | 44.28                        | 460.66                      |
| 9       | <b>Profit After Tax (7-8)</b>   | <b>373.62</b>                | <b>476.26</b>               | <b>150.70</b>                | <b>1,139.76</b>             |
| 10      | <b>Other comprehensive income</b>   |                              |                             |                              |                             |
|         | (A) Items that will not be reclassified subsequently to profit or (loss)          |                              |                             |                              |                             |
|         | Remeasurement of the net defined benefit liability / asset                        | 1.01                         | (24.21)                     | 9.41                         | 4.03                        |
|         | Tax effect of items that will not be reclassified subsequently to profit and loss | (0.29)                       | 7.05                        | (2.62)                       | (1.95)                      |
|         | (B) Items that will be reclassified subsequently to profit or (loss)              |                              |                             |                              |                             |
|         | Fair value changes on investments   | 136.38                       | 40.43                       | (22.39)                      | (11.32)                     |
|         | Tax effect of items that will be reclassified subsequently to profit and loss     | (23.83)                      | (7.06)                      | (3.74)                       | 1.88                        |
|         | Exchange differences on translating foreign operations                            | -                            | -                           | -                            | -                           |
|         | <b>Total other comprehensive income for the period (10A+10B)</b>                  | <b>113.27</b>                | <b>16.21</b>                | <b>(19.34)</b>               | <b>(7.36)</b>               |
| 11      | <b>Total comprehensive income for the period (9+10)</b>                           | <b>486.89</b>                | <b>492.47</b>               | <b>131.36</b>                | <b>1,132.40</b>             |
| 12      | Paid Up Equity Share Capital<br>(Face Value of ₹ 10 each)                         | 4,140.00                     | 4,140.00                    | 4,140.00                     | 4,140.00                    |
| 13      | Reserves Excluding Revaluation Reserves   | -                            | -                           | -                            | 2,023.74                    |
| 14      | <b>Earning per share (EPS) (in ₹)</b>   |                              |                             |                              |                             |
|         | (a) Basic EPS   | 0.90                         | 1.15                        | 0.36                         | 2.75                        |
|         | (b) Diluted EPS   | 0.90                         | 1.15                        | 0.36                         | 2.75                        |

**Notes:**

- The above results have been reviewed and recommended Audit Committee and approved by the Board of Directors at its meeting held on Wednesday the 7th day of August, 2019. The Statutory Auditors of the Company have carried out a Limited Review of the results and issued an unqualified report.
- The financial results have been prepared in accordance with the Indian Accounting Standards ('Ind AS') prescribed under Section 133 of the Companies Act, 2013 read with Companies (Indian Accounting Standards) Rules as amended from time to time.
- The Company has adopted Ind AS 116 "Leases" effective 1st April 2019, as notified by the Ministry of Corporate Affairs (MCA) vide Companies (Indian Accounting Standard), Amendment Rules, 2019, retrospectively with the cumulative effect of initially applying the Standard recognized at the date of initial application.
- Figures for the previous quarters / year have been regrouped and rearranged wherever necessary.

  
 For and on behalf of the Board  
 Pravin Kumar Agarwal  
 (Whole Time Director)  
 (DIN : 00197478)

Mahesh C. Gupta  
 (Director)  
 (DIN : 00003082)

Place : New Delhi  
Date : August 7, 2019

**IN THE BOOKS OF SMC INSURANCE BROKERS (P) LTD.**

**INTER COMPANY REVENUE**

| INCOME                                      |              | EXPENSE   |               | NATURE OF TRANSACTION            | ACCOUNT HEAD             |
|---|--------------|-----------|---------------|----------------------------------|--------------------------|
| Q1  | Total Income | Q1        | Total Expense |                                  |                          |
| <b>SMC GLOBAL SECURITIES LIMITED</b>        |              |           |               |                                  |                          |
|   |              | 24,50,199 | 24,50,199     | Rental charges                   | Other Expense - Rent     |
| -   | -            | 24,50,199 | 24,50,199     | Sub Total                        |                          |
| <b>MONEYWISE FINANCIAL SERVICES (P) LTD</b> |              |           |               |                                  |                          |
| 1,21,67,852                                 | 1,21,67,852  | -         | -             | Intt on inter corporate deposits | Other Income-Intt income |
| 1,21,67,852                                 | 1,21,67,852  | -         | -             | Sub Total                        |                          |
| 1,21,67,852                                 | 1,21,67,852  | 24,50,199 | 24,50,199     | Grand Total                      |                          |